

NZI REINTRODUCES PAYER PREFORMS TO NZ



Payer of Canada – represented by New Zealand Insulators October 2012 – interim launch brochure



October 2012

Payer Industries Inc, from Canada's Quebec Province, manufacture an extensive range of Aluminium & Galv Steel Deadends, Armour Rods, Guy Grips & Guy Locks.

Owned & operated by Rene Payer, Payer is a second-generation family enterprise with a reputation for preforms of impeccable quality.

Between 2001 - 2010 Payer preforms were distributed under a house brand to most New Zealand Networks. An industry acquisition

and subsequent brand change meant Payer preforms were no longer available.

NZI have secured the exclusive NZ agency for Payer preforms, re-introducing this credible brand and we're getting starting in late October 2012.

This interim launch brochure details the Payer preform range which NZI has on offer.

We are now in discussions with Asset Managers, those who know & trust Payer preforms – and are interested in specifying them for their Network.

Payer brand uses the coding system well known in NZ. For example an Aluminium Deadend for conductor diameter range of 13.85-14.44mm (Dog/Weke/Iodine) is called a Payer ADE 1385. Others have tried to develop their own brand-specific code names, but Payer preforms use the generic industry standard.

Payer apply painted colours to identify preforms, being those colours used in New Zealand for many years. In our example, Payer's Dog/Weke/Iodine Deadend (ADE 1385) is Blue, like it always has been.

And finally (this bit is new), Payer preforms are now tagged with a waterproof label which sets out the name of the product, code, colour, conductor diameter range and the NZI Part Number.

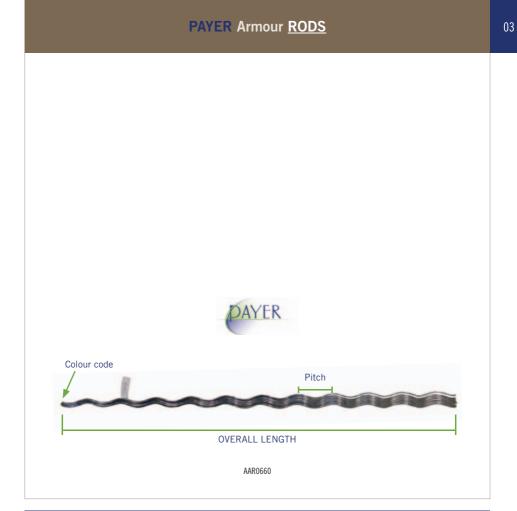
Data sheets for each of the 44 Payer preforms can be downloaded from the Payer section of nzinsulators.co.nz

Proven performance, widely approved – Payer preforms are back.



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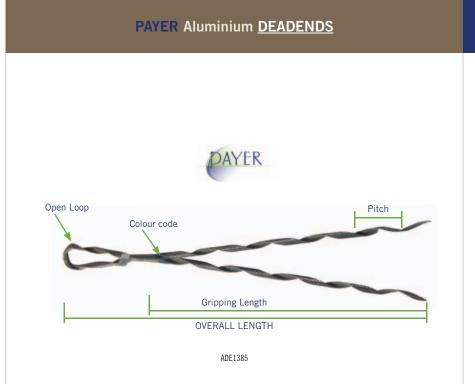
At NZI.



| ALUMINIUM ARMOUR RODS FROM PAYER OF CANADA | | | | | | | | | |
|--|---------------------|-------|--------|---------------------|--------|-------------------|------------|------|--|
| Part Number | Description | Brand | Origin | Conductor | Colour | Diameter Range | Box Qty | Unit | |
| | Armour Rods | | | | | | | | |
| 560006 | AAR 0620 Armour Rod | Payer | Canada | Squirrel/Namu/Boron | Orange | 6.2-6.59mm | 40 | Each | |
| 560014 | AAR 0660 Armour Rod | Payer | Canada | Flounder | Brown | 6.6-6.94mm | 40 | Each | |
| 560286 | AAR 0695 Armour Rod | Payer | Canada | Gopher/Poko | Yellow | 6.95-7.34mm | 40 | Each | |
| 560294 | AAR 0880 Armour Rod | Payer | Canada | Ferret/Kutu | Red | 8.8-9.29mm | 25 | Each | |
| 560022 | AAR 1050 Armour Rod | Payer | Canada | Mink/Rango | Black | 10.5-11.09mm | 20 | Each | |
| 560308 | AAR 1245 Armour Rod | Payer | Canada | Wasp | Green | 12.45-13.24mm | 20 | Each | |
| 560030 | AAR 1400 Armour Rod | Payer | Canada | Dog/Weke/lodine | Blue | 14.0-14.89mm | 15 | Each | |
| 560316 | AAR 1790 Armour Rod | Payer | Canada | Wolf | Red | 17.9-18.8mm | 15 | Each | |

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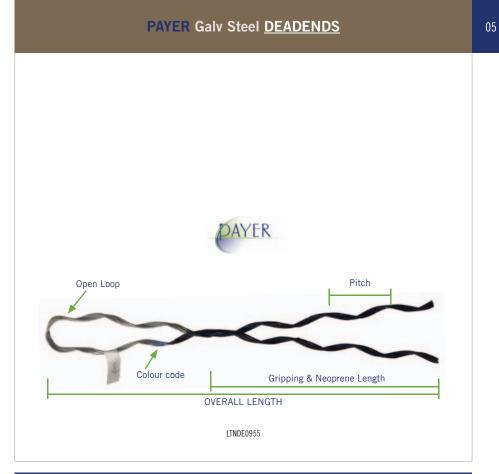




| ALUMINIUM DEADENDS FROM PAYER OF CANADA | | | | | | | | | | |
|---|--------------------|-------|--------|--------------------|--------|-------------------|------------|------|--|--|
| Part Number | Description | Brand | Origin | Conductor | Colour | Diameter Range | Box Qty | Unit | | |
| | Aluminium Deadends | | | | | | | | | |
| 560057 | ADE 0625 Deadend | Payer | Canada | Squirrel/Namu | Orange | 6.25-6.54mm | 40 | Each | | |
| 560049 | ADE 0690 Deadend | Payer | Canada | Gopher/Poko | Yellow | 6.9-7.14mm | 40 | Each | | |
| 560324 | ADE 0895 Deadend | Payer | Canada | Ferret/Kutu | Red | 8.95-9.34mm | 50 | Each | | |
| 560332 | ADE 0970 Deadend | Payer | Canada | Rabbit | Brown | 9.7-10.14mm | 40 | Each | | |
| 560073 | ADE 1080 Deadend | Payer | Canada | Mink/Rango | Black | 10.8-11.3mm | 30 | Each | | |
| 560340 | ADE 1130 Deadend | Payer | Canada | Grasshopper | Blue | 11.3-11.74mm | 30 | Each | | |
| 560359 | ADE 1225 Deadend | Payer | Canada | Raccoon | White | 12.25-12.79mm | 25 | Each | | |
| 560367 | ADE 1280 Deadend | Payer | Canada | Wasp/Beetle | Green | 12.8-13.5mm | 25 | Each | | |
| 560065 | ADE 1385 Deadend | Payer | Canada | Dog/Weke/Iodine | Blue | 13.85-14.44mm | 20 | Each | | |
| 560375 | ADE 1570 Deadend | Payer | Canada | Cricket/Krypton | Orange | 15.7-16.39mm | 15 | Each | | |
| 560383 | ADE 1640 Deadend | Payer | Canada | Dingo/Weta | Brown | 16.4-17.04mm | 10 | Each | | |
| 560103 | ADE 1855 Deadend | Payer | Canada | Jaguar/Mata | White | 18.55-19.29mm | 10 | Each | | |
| 560391 | ADE 2100 Deadend | Payer | Canada | Cockroach/Nitrogen | Red | 21.0-21.41mm | 10 | Each | | |
| 560405 | ADE 2255 Deadend | Payer | Canada | Butterfly | Green | 22.55-24.33mm | 10 | Each | | |

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| GALV STEEL NEOPRENE & FULL-TENSION DEADENDS FROM PAYER OF CANADA | | | | | | | | | | |
|--|--------------------|-------|--------|------------------|--------|-------------------|------------|------|--|--|
| Part Number | Description | Brand | Origin | Conductor | Colour | Diameter Range | Box Qty | Unit | | |
| | Neoprene Deadends | | | | | | | | | |
| 560197 | LTNDE 0585 Deadend | Payer | Canada | Flounder | Green | 5.85-7.34mm | 50 | Each | | |
| 560111 | LTNDE 0735 Deadend | Payer | Canada | Namu | Red | 7.35-9.55mm | 100 | Each | | |
| 560200 | LTNDE 0955 Deadend | Payer | Canada | Ferret | Blue | 9.55-11.35mm | 50 | Each | | |
| 560138 | LTNDE 1210 Deadend | Payer | Canada | Rango | Red | 12.1-14.17mm | 25 | Each | | |
| 560146 | LTNDE 1485 Deadend | Payer | Canada | Beetle/Wasp/Weke | Black | 14.85-16.63mm | 20 | Each | | |
| 560413 | LTNDE 1880 Deadend | Payer | Canada | Weta | Yellow | 18.0-20.19mm | 10 | Each | | |
| 560421 | LTNDE 2200 Deadend | Payer | Canada | Butterfly | Blue | 22.0-23.32mm | 10 | Each | | |
| 560429 | LTNDE 2500 Deadend | Payer | Canada | Goat/Centipede | Orange | 25.0-26.67mm | 10 | Each | | |
| Single Piece Full Tension Deadend | | | | | | | | | | |
| 560081 | FTDE 0582 Deadend | Payer | Canada | Flounder | Grey | 5.82-6.53mm | 50 | Each | | |

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| GALV STEEL GUY GRIPS & GUY LOCKS FROM PAYER OF CANADA | | | | | | | | |
|---|-------------------|-------|--------|-------------------|--------|-------------------|------------|------|
| Part Number | Description | Brand | Origin | Galv Steel | Colour | Diameter Range | Box Qty | Unit |
| | Guy Grips | | | | | | | |
| 560219 | SGG 0485 Guy Grip | Payer | Canada | 7/16 | Black | 4.85-5.04mm | 100 | Each |
| 560154 | SGG 0595 Guy Grip | Payer | Canada | 7/14 SWG | Yellow | 5.95-6.19mm | 50 | Each |
| 560227 | SGG 0765 Guy Grip | Payer | Canada | 7/12 | White | 7.65-7.99mm | 50 | Each |
| 560122 | SGG 0895 Guy Grip | Payer | Canada | 7/3.00 | Red | 8.95-9.29mm | 40 | Each |
| 560235 | SGG 0930 Guy Grip | Payer | Canada | 7/3.15 & 1/19/1.9 | Red | 9.3-9.69mm | 40 | Each |
| 560170 | SGG 0970 Guy Grip | Payer | Canada | 7/10 SWG | Green | 9.7-10.04mm | 40 | Each |
| 560251 | SGG 1185 Guy Grip | Payer | Canada | 7/4.00 | Brown | 11.85-12.19mm | 25 | Each |
| 560456 | SGG 1305 Guy Grip | Payer | Canada | 19/12 SWG | White | 13.05-13.49mm | 15 | Each |
| | Guy Locks | | | | | | | |
| 560464 | SGL 0595 Guy Lock | Payer | Canada | 7/14 SWG | Yellow | 5.95-6.19mm | 150 | Each |
| 560278 | SGL 0765 Guy Lock | Payer | Canada | 7/12 & 7.5mm | White | 7.65-7.99mm | 50 | Each |
| 560472 | SGL 0895 Guy Lock | Payer | Canada | 7/3.00 | Red | 8.95-9.29mm | 35 | Each |
| 560189 | SGL 0930 Guy Lock | Payer | Canada | 7/3.15 | Red | 9.3-9.69mm | 30 | Each |
| 560480 | SGL 1185 Guy Lock | Payer | Canada | 7/4.00 | Brown | 11.85-12.19mm | 20 | Each |

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