

## NZI REINTRODUCES PAYER PREFORMS TO NZ



Payer of Canada – represented by New Zealand Insulators October 2012 – interim launch brochure



## October 2012

Payer Industries Inc, from Canada's Quebec Province, manufacture an extensive range of Aluminium & Galv Steel Deadends, Armour Rods, Guy Grips & Guy Locks.

Owned & operated by Rene Payer, Payer is a second-generation family enterprise with a reputation for preforms of impeccable quality.

Between 2001 - 2010 Payer preforms were distributed under a house brand to most New Zealand Networks. An industry acquisition

and subsequent brand change meant Payer preforms were no longer available.

NZI have secured the exclusive NZ agency for Payer preforms, re-introducing this credible brand and we're getting starting in late October 2012.

This interim launch brochure details the Payer preform range which NZI has on offer.

We are now in discussions with Asset Managers, those who know & trust Payer preforms – and are interested in specifying them for their Network.

Payer brand uses the coding system well known in NZ. For example an Aluminium Deadend for conductor diameter range of 13.85-14.44mm (Dog/Weke/Iodine) is called a Payer ADE 1385. Others have tried to develop their own brand-specific code names, but Payer preforms use the generic industry standard.

Payer apply painted colours to identify preforms, being those colours used in New Zealand for many years. In our example, Payer's Dog/Weke/Iodine Deadend (ADE 1385) is Blue, like it always has been.

And finally (this bit is new), Payer preforms are now tagged with a waterproof label which sets out the name of the product, code, colour, conductor diameter range and the NZI Part Number.

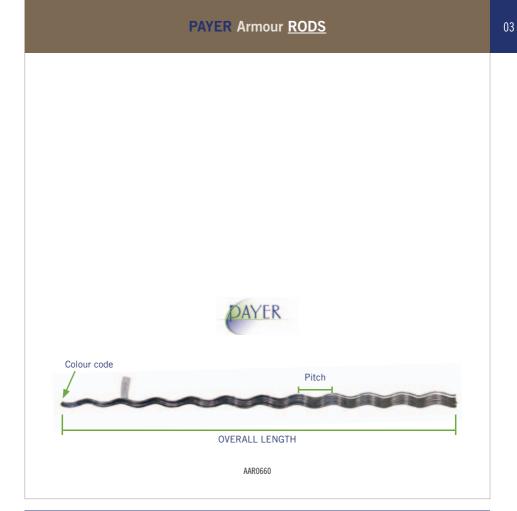
Data sheets for each of the 44 Payer preforms can be downloaded from the Payer section of nzinsulators.co.nz

Proven performance, widely approved – Payer preforms are back.



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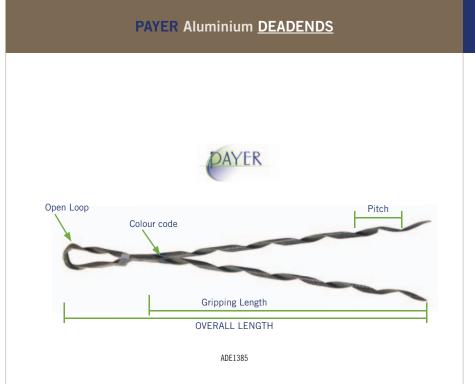
At NZI.



ALUMINIUM ARMOUR RODS FROM PAYER OF CANADA									
Part Number	Description	Brand	Origin	Conductor	Colour	Diameter Range	Box Qty	Unit	
	Armour Rods								
560006	AAR 0620 Armour Rod	Payer	Canada	Squirrel/Namu/Boron	Orange	6.2-6.59mm	40	Each	
560014	AAR 0660 Armour Rod	Payer	Canada	Flounder	Brown	6.6-6.94mm	40	Each	
560286	AAR 0695 Armour Rod	Payer	Canada	Gopher/Poko	Yellow	6.95-7.34mm	40	Each	
560294	AAR 0880 Armour Rod	Payer	Canada	Ferret/Kutu	Red	8.8-9.29mm	25	Each	
560022	AAR 1050 Armour Rod	Payer	Canada	Mink/Rango	Black	10.5-11.09mm	20	Each	
560308	AAR 1245 Armour Rod	Payer	Canada	Wasp	Green	12.45-13.24mm	20	Each	
560030	AAR 1400 Armour Rod	Payer	Canada	Dog/Weke/lodine	Blue	14.0-14.89mm	15	Each	
560316	AAR 1790 Armour Rod	Payer	Canada	Wolf	Red	17.9-18.8mm	15	Each	

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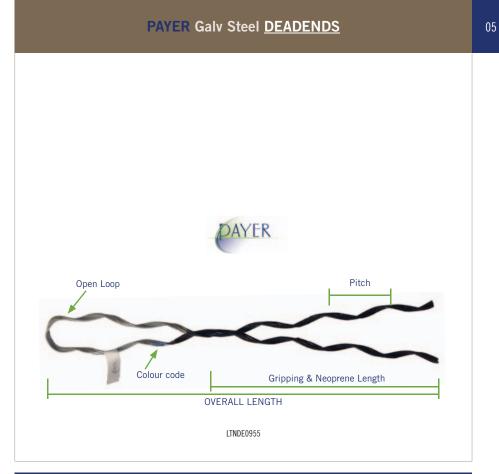




ALUMINIUM DEADENDS FROM PAYER OF CANADA										
Part Number	Description	Brand	Origin	Conductor	Colour	Diameter Range	Box Qty	Unit		
	Aluminium Deadends									
560057	ADE 0625 Deadend	Payer	Canada	Squirrel/Namu	Orange	6.25-6.54mm	40	Each		
560049	ADE 0690 Deadend	Payer	Canada	Gopher/Poko	Yellow	6.9-7.14mm	40	Each		
560324	ADE 0895 Deadend	Payer	Canada	Ferret/Kutu	Red	8.95-9.34mm	50	Each		
560332	ADE 0970 Deadend	Payer	Canada	Rabbit	Brown	9.7-10.14mm	40	Each		
560073	ADE 1080 Deadend	Payer	Canada	Mink/Rango	Black	10.8-11.3mm	30	Each		
560340	ADE 1130 Deadend	Payer	Canada	Grasshopper	Blue	11.3-11.74mm	30	Each		
560359	ADE 1225 Deadend	Payer	Canada	Raccoon	White	12.25-12.79mm	25	Each		
560367	ADE 1280 Deadend	Payer	Canada	Wasp/Beetle	Green	12.8-13.5mm	25	Each		
560065	ADE 1385 Deadend	Payer	Canada	Dog/Weke/Iodine	Blue	13.85-14.44mm	20	Each		
560375	ADE 1570 Deadend	Payer	Canada	Cricket/Krypton	Orange	15.7-16.39mm	15	Each		
560383	ADE 1640 Deadend	Payer	Canada	Dingo/Weta	Brown	16.4-17.04mm	10	Each		
560103	ADE 1855 Deadend	Payer	Canada	Jaguar/Mata	White	18.55-19.29mm	10	Each		
560391	ADE 2100 Deadend	Payer	Canada	Cockroach/Nitrogen	Red	21.0-21.41mm	10	Each		
560405	ADE 2255 Deadend	Payer	Canada	Butterfly	Green	22.55-24.33mm	10	Each		

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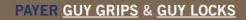


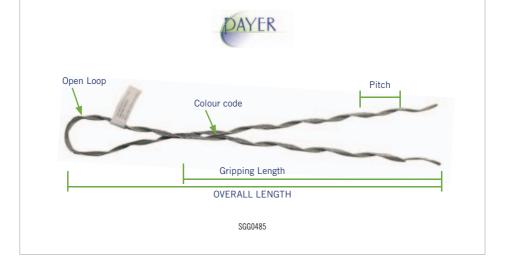
GALV STEEL NEOPRENE & FULL-TENSION DEADENDS FROM PAYER OF CANADA										
Part Number	Description	Brand	Origin	Conductor	Colour	Diameter Range	Box Qty	Unit		
	Neoprene Deadends									
560197	LTNDE 0585 Deadend	Payer	Canada	Flounder	Green	5.85-7.34mm	50	Each		
560111	LTNDE 0735 Deadend	Payer	Canada	Namu	Red	7.35-9.55mm	100	Each		
560200	LTNDE 0955 Deadend	Payer	Canada	Ferret	Blue	9.55-11.35mm	50	Each		
560138	LTNDE 1210 Deadend	Payer	Canada	Rango	Red	12.1-14.17mm	25	Each		
560146	LTNDE 1485 Deadend	Payer	Canada	Beetle/Wasp/Weke	Black	14.85-16.63mm	20	Each		
560413	LTNDE 1880 Deadend	Payer	Canada	Weta	Yellow	18.0-20.19mm	10	Each		
560421	LTNDE 2200 Deadend	Payer	Canada	Butterfly	Blue	22.0-23.32mm	10	Each		
560429	LTNDE 2500 Deadend	Payer	Canada	Goat/Centipede	Orange	25.0-26.67mm	10	Each		
Single Piece Full Tension Deadend										
560081	FTDE 0582 Deadend	Payer	Canada	Flounder	Grey	5.82-6.53mm	50	Each		

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GALV STEEL GUY GRIPS & GUY LOCKS FROM PAYER OF CANADA								
Part Number	Description	Brand	Origin	Galv Steel	Colour	Diameter Range	Box Qty	Unit
	Guy Grips							
560219	SGG 0485 Guy Grip	Payer	Canada	7/16	Black	4.85-5.04mm	100	Each
560154	SGG 0595 Guy Grip	Payer	Canada	7/14 SWG	Yellow	5.95-6.19mm	50	Each
560227	SGG 0765 Guy Grip	Payer	Canada	7/12	White	7.65-7.99mm	50	Each
560122	SGG 0895 Guy Grip	Payer	Canada	7/3.00	Red	8.95-9.29mm	40	Each
560235	SGG 0930 Guy Grip	Payer	Canada	7/3.15 & 1/19/1.9	Red	9.3-9.69mm	40	Each
560170	SGG 0970 Guy Grip	Payer	Canada	7/10 SWG	Green	9.7-10.04mm	40	Each
560251	SGG 1185 Guy Grip	Payer	Canada	7/4.00	Brown	11.85-12.19mm	25	Each
560456	SGG 1305 Guy Grip	Payer	Canada	19/12 SWG	White	13.05-13.49mm	15	Each
	Guy Locks							
560464	SGL 0595 Guy Lock	Payer	Canada	7/14 SWG	Yellow	5.95-6.19mm	150	Each
560278	SGL 0765 Guy Lock	Payer	Canada	7/12 & 7.5mm	White	7.65-7.99mm	50	Each
560472	SGL 0895 Guy Lock	Payer	Canada	7/3.00	Red	8.95-9.29mm	35	Each
560189	SGL 0930 Guy Lock	Payer	Canada	7/3.15	Red	9.3-9.69mm	30	Each
560480	SGL 1185 Guy Lock	Payer	Canada	7/4.00	Brown	11.85-12.19mm	20	Each

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